# Ultimus Business Process Management

For Accelerated Enterprise Effectiveness



Solutions • Services • Expertise • Technology



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### What's Inside Lents

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Ultimus makes businesses work better with less effort. Our mission is to make your business more effective, more efficient, and more successful.

#### Background

Founded in 1994, Ultimus pioneered Business Process Management software (BPMs). As a leading global provider of BPMs technology solutions and services, Ultimus solutions automate and optimize business processes in order to solve mission-critical and everyday business challenges. With a unique and dedicated focus on business process effectiveness, Ultimus solutions not only increase efficiency, lower costs, and control risk; they help companies increase revenue and improve customer relationships. Ultimus is a one-stop source for the technology, services, support, expertise, and experience necessary for the success of our customers.

With 14 offices throughout 11 countries and a Global Partner Network, Ultimus solutions have been implemented at thousands of companies in over 80 countries, including some of the largest companies in the world.

### Effective and Agile Business Processes - with Ease

#### THE ULTIMUS ADVANTAGE

In today's market of increased global competition, improving the performance of key business operations is critical to organizational survival and competitive advantage. If a business has a problem, whether it be lag time in processing customer requests, quality issues, difficulty complying with industry regulations, or lack of communication between departments, Ultimus can be the solution. Successful companies focus on improving their core business and key enabling processes in order to improve customer interactions, deliver higher quality, and reduce operating costs.

Simply put, most businesses have these kinds of challenges and need a solution. Our patented software combined with services, support, expertise, and experience allows businesses to solve problems faster, more cost effectively, and with a greater ability to adapt to future requirements than any alternative. We focus on and are responsible for delivering ongoing, measurable results so our customers can focus on their business.

When it comes to Business Process Management (BPM), the practice of managing processes to drive operational efficiency and improve corporate performance, it is important that companies choose process solutions that are reliable and agile, have a fast time-to-live implementation, and reduce costs, while being easy to manage and optimize. Companies don't want a solution that they need to take the time to build from scratch, with messy custom coding. They don't want solutions cluttered with unimportant and unnecessary functionality that just add complexity. The solution should be easy to change in order to capture business opportunities, such as cross-selling/upselling, new product introductions, and geographic expansion.

Improving business is what drives us, and these are the BPM methodologies that Ultimus focuses on.



ONE-STOP SHOP FOR PROVEN SUCCESS



COST EFFECTIVE AND **RELIABLE** 



ADAPTIVE AND EASY TO IMPLEMENT



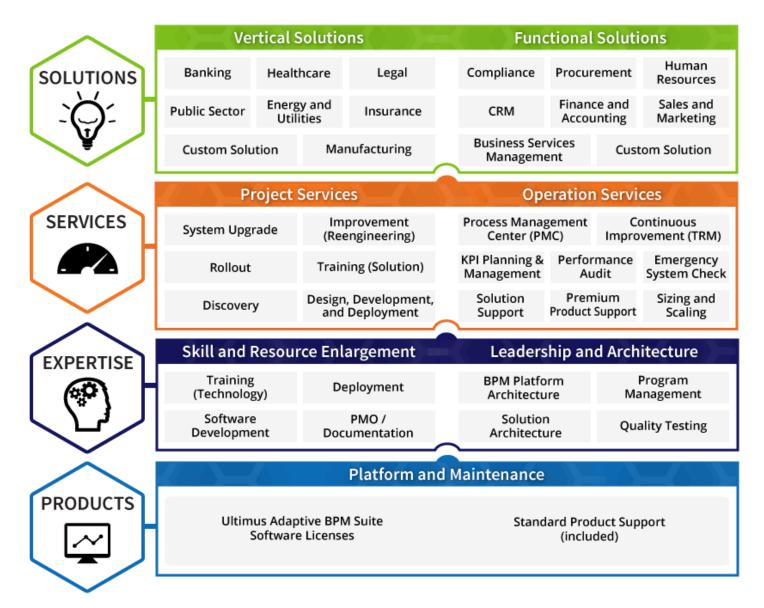
GLOBAL INDUSTRY LEADER

# A Proven Portfolio of Solution Offerings

#### **ULTIMUS' PORTFOLIO OF SOLUTIONS**

Ultimus provides organizations with more than just tools; we provide all of the necessary resources needed to implement and complete business process management projects successfully and to ensure their ongoing effectiveness. In order to meet customers' needs, Ultimus has developed a comprehensive modular portfolio of offerings.

Ultimus provides these offerings in four layers: **Solutions**, **Services**, **Expertise**, and **Products** – **depending on each customer's individual needs.** Each successive layer builds upon the others and consist of standardized modules that can provided individually or combined to maximize performance.



## A Proven Portfolio of Solution Offerings

Organizations of all shapes and sizes benefit from the solutions developed by Ultimus. Whether it be a solution by industry, core discipline, or corporate challenge, Ultimus takes accountability in delivering the best-inclass solutions for business optimization.

#### Full Enterprise Ready Solutions — Reliable and Agile

Ultimus offers **Composed Process Solutions (CPS)** that can be readily implemented, managed, and changed at any time by business managers in order to increase efficiency. These automated solutions are pre-built with a predefined standardized architecture, yet contain interchangeable components inside a single user interface dashboard to reduce complexity. Taking on a building block approach, Ultimus' **Composed Process Solutions (CPS)** result in a full-featured BPM suite that can be seamlessly tailored to your company's present and future business environment.

#### Packaged Services À La Carte — Choose Only What You Need

If you need assistance with different aspects of your operation or project initiatives, Ultimus offers packaged services. These services encompass not only the skills and expertise of Ultimus consultants, but also the guaranteed delivery of success. Ultimus takes accountability for the promised results of a service, which are first predefined using proven Ultimus methodologies. Ultimus Services are either based on a fixed price per project, or by time and material, as needed.

#### **Expertise and Skills On-Demand**

If you want to remain in charge of your own project initiatives, but also need the expertise of BPM professionals to guide or assist along the way, you can buy the skills of Ultimus experts, typically by number of hours or man-days. Ultimus consultants can assist remotely or can go onsite, and your company manages these people themselves. You get in-depth proficiencies from Ultimus, while leading your own projects and initiatives.

### Products, Platform and Technology — Fundamentals for BPM Projects

If you are familiar with defining and implementing BPM, and want to take full control of a BPM project, we offer Ultimus BPM Suite licenses, technology applications, and maintenance for purchase with limited Ultimus involvement. This is ideal if you know what processes you need in place, know how to integrate the software with your existing systems, and have your own resources to handle everything during the entire BPM lifecycle.

# Adaptive Enterprise Solutions



#### **ULTIMUS SOLUTIONS**

Ultimus offers Composed Process Solutions (CPS) that provide benefits to businesses in any industry vertical and across any department. These solutions are standardized and pre-built for users, and are integrated right into a user's system. The solutions can all be managed and changed within the Service Request User Interface Service (SRUIS), the management interface of the suite. Ultimus' Composed Process Solutions can be interchangeable depending on the solutions that you need.

For example, a large retail bank might need a solution for credit card management. Ultimus' SRUIS allows pre-defined credit card management processes to be tailored according to the bank's needs. As part of this solution, the bank may choose to add in the components of an automated credit check process, automated credit card approval/denial, account opening process, and card creation and distribution, etc. Inside the SRUIS, these process solutions are visibly laid out in front of the user so they are able to choose from whichever one they need to initiate. Users can quickly initiate service requests, change thresholds, approve or deny steps, and get precise reporting on results of the initiatives, without involving IT.

#### Advantages:

- Reduced implementation time
- Faster process automation
- Reduced errors
- Improved real-time information visibility and higher quality
- Increased organizational productivity
- Process tasks are completed on schedule and information transfer time is reduced to nearly zero
- Repetitive tasks are automated
- Solutions are tightly integrated with enterprise systems and applications, providing seamless business process execution
- Improved business process efficiency
- Improved customer experience
- Reduced operating costs

# Adaptive Enterprise Solutions

#### **Industry Solutions**

#### **Banking**

Cut response times from days to hours and easily accommodate new information, procedures and regulations.

(E.g. Credit Card Management, Capital Acquisitions, Loan Management, Bank Account Management, Operational Risk Management)

#### **Energy and Utilities**

Maintain compliance and regulation standards, in addition to the constant initiative to reduce operation costs

(E.g. Document Validations, Safety Incident Tracking, Utility Regulatory Changes, Government Compliancy, Materials Purchasing)

#### Healthcare

Increase patient care by reducing administrative workload with complete compliance and documentation.

(E.g. Patient Scheduling, Nurse Placement, HIPAA Processes, eMedical Reports, FMLA Processes)

#### Insurance

Reduce human errors and increase customer

satisfaction and efficiency by improving response time in processing claims.

(E.g. Claim Approvals / Denials, Customer Service, Insurance Underwriting, Fraud Claims Management, Clearance Processes)

#### Legal

Accurately manage cases, activity reports, time sheets, client maintenance, and costs by fulfilling legal needs.

(E.g. Contract Clearance Form, Case Management, Activity Reports, Claims Approvals, Broker Contract Approvals)

"We continually seek ways to optimize our internal processes. With Ultimus in place, our processes are guaranteed to perform as efficiently as possible. This results in a better organized and more profitable business for us, and better service for our customers." — FirstPlus Financial Group

#### Manufacturing

Shorten cycle times, increase production rates, speed up supply chains, and coordinate cross department functions.

(E.g. New Product Approvals, Prototype Material, Request for Packaging, Control of Loss Investigation, Supply Chain Management)

#### **Public Sector**

Ensure information security and accurate documentation, while complying with established policies set forth by federal, state and local regulations.

(E.g. Accounts Payable, Activity Reports, Case Management, IT Requests, Census Processes)

#### **Custom Solution**

Ultimus experts will help identify the processes that need improvement and will build a full custom solution to fix any problem.

### Functional Solutions

#### Compliance

Ultimus Adaptive Discovery facilitates the evolution of compliance to meet regulatory requirements. Automate your most pressing issues within a compliance framework.

(E.g. FDA Compliance, Sarbanes-Oxley, HIPPA, Health and Safety Reporting, Regulatory Compliance, Risk Management)

# Adaptive Enterprise Solutions

#### **Procurement**

Ensure that nothing can be ordered without correct approvals and have transparency to see everything that is ordered. With a single interface, cut down the time and effort required to monitor organizational spending.

(E.g. Purchase Orders, Financing, Accounts Payable)

#### **Human Resources**

Streamline your HR processes so departments can capitalize on your company's true potential while leveraging your most important asset: your employees.

(E.g. Employee Reviews, Payroll/Wage Evaluation, Onboarding / Offboarding, Timesheets / PTO, Travel Expense Reporting)

### Customer Relationship Management (CRM)

Drive customer loyalty and experience proven results and process expertise that can readily apply to your process challenge. (E.g. Systems and Information Management, Policies and Procedures, Customer Service, Employee Training)

#### **Finance and Accounting**

Add efficiency and auditability to your financial processes to ensure error-free accounting, financial accuracy, compliance and total control over finances.

(E.g. Expense Reporting, Invoices, Accounts Payable / Receivable, Loan Requests, General Ledger)

#### **Sales and Marketing**

Turn leads into customers and respond quickly to changing customer demands. Manage and streamline the whole sales lifecycle to quickly maximize revenue.

(E.g. Sales Process Management, Cross-selling and Upselling, Contract Approval and Management, Quote Processing and Estimation)

### Business Services Management

Ensure your company avoids pitfalls and that IT focuses on priorities such lowering costs, driving revenue, and mitigating risk.

(E.g. Asset Management, Identity Management, Conflict and Compliance Management, Service Level Management, Configuration Management)

#### **Custom Solution**

Ultimus experts will help identify the processes that need improvement and will build a full custom solution to fix any problem.

"We've used Ultimus for our Time Sheets process since 2007. Before Ultimus, it took our HR department about 2-3 weeks to complete this process; now they can complete it in a day." — Harvest Operations Corporation



### ULTIMUS SERVICES—FOCUS ON YOUR CORE BUSINESS; WE'LL TAKE CARE OF THE NITTY-GRITTY.

Ultimus' mission is to fully equip businesses with a solution and business process improvement strategy customized to suit the unique needs and objectives of a company, no matter how complex.

Ultimus Services can be **project** and/or **operation** based depending on your needs. Ultimus Services help ensure that business goals are defined, requirements are met, and a solution to your business challenge is created by design and development to prepare your company to reach its fullest potential. Ultimus Services secure that deployment and automation of the BPM solution run smoothly, that features and functions of technology and systems are fully understood and utilized, and that technical issues are prevented. Doing so will help your company to reduce risk, maximize performance, and increase return on investment.

#### **Project Services**

Discovery –The Ultimus Discovery Service allows solutions to be developed based on a precise standardized discovery model. Discovery will accelerate the design and implementation of solutions in a practical, efficient manner, and provide the necessary information needed to move forward with a BPM project. If you use a pre-defined solution, the Discovery Service searches for differences to the best standards provided in the solution. If this is not feasible, Ultimus does a complete discovery with IT and end user departments to ensure the highest level of customer satisfaction.

#### Design, Development and Deployment -

This service involves all activities related to bringing a process to life. This includes detailed project planning (setup, statement of work, organization and roles, deliverables, acceptance criteria, timelines and milestones), the design phase (technical architecture, process design), and the development and deployment of the processes (internal QA, user acceptance testing, deployment activities). Lastly, Ultimus implements the process and the end users are able to experience it.

**Rollout** – When a process is defined and successfully implemented for your company in one office, branch or country, etc., Ultimus can also support the rollout of this process in other branches and countries. This involves adaption to local requirements, implementation on local infrastructure, and technical deployment on the defined environment, training of users / IT, and documentation.

**Training (Solution)** – Ultimus offers solution training programs to accelerate the adoption and expertise of a new system through innovative in-person and online

courses. Ultimus Training is designed to meet the individual needs of each team member, and learners are able to conveniently participate in course tracks relating to their organizational role or skill level. Through classroom courses, onsite courses and the Ultimus eLearning platform, users can experience a truly blended learning approach to accelerate performance.

System Upgrade – Upgrading to a new system or version of Ultimus provides many benefits, but sometimes you may not have the time or resources to do so. The System Upgrade Service involves working with you to prepare you for an upgrade. This is comprised of recording existing environments, demonstrating new features and changes in the product, creating a reference point, and developing test scenarios. You may then choose to upgrade yourself with the knowledge you have been given, or choose to have Ultimus handle the full migration for you.

Improvement (Reengineering) –Ultimus supports in understanding business needs and priorities for those who want to improve processes. This begins with generating a process landscape with statistics of how the process is performing (i.e. number of transactions, business impact, etc). Next, the process is analyzed in detail to identify the corresponding key performance indicators (KPIs). Based on the findings, Ultimus executes scenarios to identify business impacts by optimizing processes. We then follow through with the improvement of the process, including optimized design,

adaption/development, QA, deployment, and post-measurement to track results.

#### **Operation Services**

**Process Management Center** – Within a company, process managers are responsible for the creation and performance of processes. Ultimus provides Process Management Center (PMC), an organizational unit that helps a company support the management of their processes. Ultimus' Process Management Center oversees the discovery, design, development, testing and deployment of processes. If there is a need to implement and maintain a large number of processes in a short time span, Ultimus provides Process Factory, a high scalable PMC. After deployment, it monitors the processes, reports process KPIs, and manages the processes during the complete process lifecycle. PMC also measures quality, duration times and efficiency to identify potential improvements.

#### **KPI Planning and Management** - KPI

Planning and Management can be part of Process Management Center, but it can also be requested as a standalone service. KPIs are first researched with the existing process, and then they are analyzed and optimized in order to better understand the improvements needed. Ultimus' extensive dashboard measures relevant processes in an appropriate way for businesses. This service provides definitions of KPIs, implementation of the dashboard and KPIs in the system(s),

ongoing measurement of processes, analysis, and recommendations.

**Sizing and Scaling** – It is critical for business processes to define a fitting hardware and network infrastructure in order to serve the planned volume of processes and new incidents without problems. Key values like the number of new incidents per day, archiving requirements, the location and connection of the end users, and other

Check Service in order to investigate, identify, and resolve the issue quickly.

Performance Audit – Every system needs to be performing on its full scale in order to get maximum output. A sophisticated solution has many components, modules and influencing touch points. Sometimes these factors, such as configuration settings or bottlenecks, can cause systems to not work efficiently, and the desired goals cannot be

"The implementation of the Ultimus BPM product has resulted in a plethora of benefits for the business areas impacted, and more importantly, a significant conformance to the requirements of the regulatory environment and also increasing the customer experience. The product is flexible and enables our bank to build workflows per business requirement. We thank the Ultimus team for their support during the implementation and also for enabling the transfer of knowledge to bank."

— Burgan Bank

parameters may affect the overall user experience. The Sizing and Scaling service helps define the best fitting infrastructure for your system. Ultimus Product Specialists provide recommendations together with some maintenance best practices, to allow smooth operation and maximum availability of the Ultimus platform.

Emergency System Check – In emergency situations, such as a system down or critical issue, Ultimus will check the affected system through remote access in order to investigate and analyze the issue. If your company's security policy does not allow remote access to the system, Ultimus experts are ready to visit on-site to provide the Emergency System

achieved. The Performance Audit Service sends an Ultimus Product Specialist on-site to check if the system is running properly and is operating as efficiently as possible.

**Solution Support** – Solution Support is a very important aspect of each BPM project and allows companies to keep their process solutions up and running without any disturbances. The Ultimus Solution Support Service consists of several sub-services that support proper functioning of the solution. This includes preventative services to avoid disturbances, such as Innovation and Improvement Management, and Problem Management. To support your requests or published issues, reactive services are also provided, such as Incident Management,

Service Request Management, Change Management, and Release Management. These services offer additional value to optimize the current solution and give additional assistance.

Premium Product Support – Standard Product Support is the basic Support Program that is added with the purchase of Ultimus BPM Suite licenses, however Ultimus also offers Premium Support options with more advanced maintenance procedures. See page 19 below for details of all Support offerings.

**Continuous Improvement (TRM)** – This service involves an Ultimus Technical Relationship Manager (TRM), a dedicated

technical customer service resource for the customer. The TRM's mission is to ensure that customer developed Ultimus-based process solutions become operational and successful, retain optimal flexibility and lifetime cost of ownership, and achieve intended business value. TRM's provide a bridge between your resources and business objectives and the full capabilities of the Ultimus organization and its products, bringing the technical expertise and business acumen required for you to realize true business value from your process automation investment. TRM's work proactively to establish a success plan, specific to you, and maintain an ongoing mentoring relationship to realize that plan.

### Amplify Your Mission with Skilled Expertise



#### **ULTIMUS SKILLS AND EXPERTISE**

Ultimus offers a broad range of skills and expertise, in order to support customers in their BPM initiatives. Depending on the needs of the customer, Ultimus consultants offer **leadership and architecture** expertise, and **skill and resource enlargement**.

#### Skill and Resource Enlargement

Ultimus delivers expertise in additional capabilities relating to enlarging or strengthening certain aspects of a project in order to produce the best possible outcome.

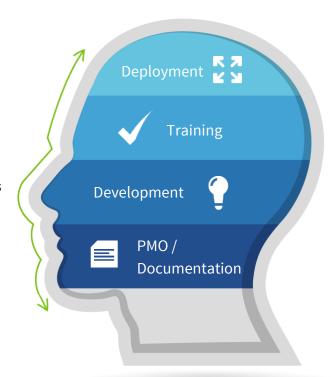
**Deployment** – The final stage of a BPM project is deployment. The majority of large and enterprise companies have multiple production and pre-production environments. Ultimus' deployment team coordinates with the customer for deployment at the customers' location, and manages solution deployment from testing, to training, to documentation, through pre-production, to the final production environment.

**Training (Technology)** – Ultimus offers a variety of technology training programs to accelerate the adoption and expertise of a new system by an entire user network through innovative in-person and online courses. Ultimus Training is designed to meet the individual needs of each team member, and learners are able to conveniently participate in course tracks relating to their organizational role or skill level. Through classroom courses, onsite courses and Ultimus eLearning platform, users can experience a truly blended learning approach to accelerate performance.

**Software Development** – Ultimus offers the proficiencies of .NET developers to assist with developing a solution based upon a pre-defined design.

#### Project Management Office (PMO) /

**Documentation** – We offer skills of Project Management Office to support the Project Manager in setting up the project, managing all communication and meetings, documenting requirements, creating reports, and assisting with administrative project tasks.



# Amplify Your Mission with Skilled Expertise

#### Leadership and Architecture

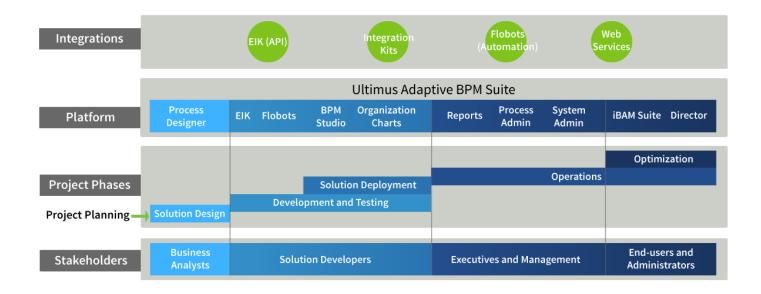
The leadership and architecture skills are the most senior skills within Ultimus, which can help develop BPM related strategies and lead you in BPM project execution.

**BPM Platform Architecture** – These skills involve expertise in defining the whole architecture: database, BPM engine, integrations, sizing, etc.

**Solution Architecture** – Ultimus provides the skills of experienced Solution Architects. Solution Architects understand all of the requirements for a BPM project, can transform them into a solution design, and will guide developers in developing the solution design.

**Quality Testing** – Ultimus provides quality testing skills, which include the defining of quality and acceptance criteria, development of test scenarios, definition of test plans, and execution of tests and documentation.

Program Management – In many cases, combining several projects into a program is beneficial to helping keep them aligned. A Program Manager Consultant can assist with the overall program and will lead the program until the successful end of a project.



It's about making your life easier.

Our Ultimus BPM experts have deployed and successfully automated **1,400+** processes and counting...

Accounting / Admin / IT / Legal- 504

Compliance / Regulation / Reporting- 96

Credit and Risk Approval- 181

Customer Experience Management- 136

Human Capital Management-207

Production, Operations, Facilities- 172

Sales & Marketing, Product Development- 129

### Customer Value, Intuitive User Interfaces, and Fast Results



#### **ULTIMUS PRODUCTS AND BPM TECHNOLOGY**

#### The Ultimus Adaptive BPM Suite

The Ultimus Adaptive Business Process Management (BPM) Suite has become one of the most widely deployed BPM solutions in the world, enabling enterprises to increase profitability as well as improve efficiency and effectiveness. Based on a set of integrated modules, Ultimus' BPM solution provides all the tools needed to model, automate, manage and optimize the complete lifecycle of key business processes. By using Ultimus technology, customers get full control over business operations.

Ultimus is recognized by its customers and industry analysts as a leader for supporting people centric processes. With its human-centric approach, each module in the suite is designed to meet the specific needs of each job role in a company to allow for innate collaboration. Ultimus provides flexible, easy to use "front ends" that empower business and IT users to launch and adapt processes rapidly, without complex programming or coding. In addition, Ultimus provides hundreds of "out of the box" capabilities to handle exceptions and change.

By addressing end-to-end business processes, the Ultimus BPM Suite cuts across departments, applications and users to manage business processes throughout an entire enterprise. It runs inside and outside corporations, not only touching employees, but also customers, partners and suppliers. At

the same time, Ultimus delivers **ROI** and new levels of visibility, accountability and predictability for the business. As a result, businesses with Ultimus BPM operate faster, more accurately and more efficiently.

The Ultimus architecture is scalable, extensible, and secure and is SOA-based, meaning all interactions with Ultimus clients and third-party applications are through XML, SOAP, and WSDL. The execution engine has dynamic multi-threading; the product is Unicode compliant and is supported in 20 languages.

#### Did You Know?

The Ultimus BPM Suite has features that were driven by actual customer needs.

With leading edge technology, we have helped our customers automate thousands of processes learning the realities of real world implementations and evolving with significant changes in technology infrastructure. This real world experience has driven the evolution of the product with hundreds of features driven by customer needs. By understanding customer requirements, paired with extensive horizontal and vertical industry expertise, we are able to execute design, development and deployment of BPM projects successfully.

### Customer Value, Intuitive User Interfaces, and Fast Results

By connecting people, processes, and technology systems, the Ultimus Adaptive BPM Suite streamlines business operations and gives you everything you need to run and grow your business:



#### **Innate Collaboration**

Ultimus is designed to meet the specific needs of job roles in a company, allowing for painless collaboration between executives, process users, administrators and IT teams.



#### **Round Trip Optimization**

Experience real-time continuous process optimization and performance. Compare live Business Process Management Server data against your original modeling scenarios.



#### **Adapt Easily to Changes**

Adapt to the evolving changes of your organization and address the requirements of the entire user community. Respond easily to organizational shifts, competitive threats, industry innovations and changing legal policies.





#### **Complete Automation**

Completely automate business processes and your daily monotonous activities to grow business, increase profits, control risk, and maximize operational efficiency.



#### **Process Modeling and Execution**

Design intuitive workflow diagrams of your processes in an easy to handle graphical environment. Test and see how well they perform.



#### Visibility and Control in Real-time

Analyze your workflow management system and the efficiency of your processes with real-time reporting and business activity monitoring, through performance dashboards, desktop gauges or within process forms.



#### **Convenient Access**

Experience the flexibility to handle work the way you want to. Interact with your business tasks from any Internet-connected device, for a customizable and superior user experience in a mobile environment.



#### **Lifecycle Process Management**

The Ultimus Adaptive BPM Suite is seamlessly integrated to manage the complete lifecycle of your key processes and business activities. Manage your processes with tools to evaluate effectiveness and increase productivity.

### Support You Can Trust Wherever You Are

#### **ULTIMUS PRODUCT MAINTENANCE PLANS AND SUPPORT**

The Ultimus BPM Suite is designed to provide you with maximum flexibility, reliability and operational security of your business processes. Ultimus provides customer support worldwide, 24x7, and maintains service teams globally so they are always available and able to be on site when necessary. You will experience a well-trained and responsive service team, ready to fully support your organization's BPM initiatives.

#### **Standard Support**

Standard product maintenance and support are included with the purchase of Ultimus BPM Suite as an Annual Maintenance Program (AMP). This covers service packs, cumulative patches, point releases and all major releases of all Ultimus BPM software products. Many of our customers find that the standard support included in the Annual Maintenance Program provides them with the ideal level of professional assistance, knowledge, and response they require.

#### **Premium Support**

If you have greater or more specific needs, you will benefit from the additional services and flexibility of our Premium Support.

Premium Support consists of several programs that may either be selected individually or combined, in order to provide a truly tailored service experience specific to current and future business needs.

Ultimus offers you the ability to select the level of service that corresponds with your specific requirements, so we are able to deliver the best quality service for your process management needs.

1-	Standard	Premium	Premium	Premium
ULTIMUS SUPPORT OPTIONS	Annual Maintenance Plan (AMP)	Onsite Support	Named Support	Proactive Support
Upgrades/Updates of the Product	~	<b>~</b>	~	<b>~</b>
Customer Portal Access	~	<b>~</b>	<b>~</b>	<b>~</b>
Knowledge Base and Forum Access	~	<b>*</b>	<b>*</b>	<b>*</b>
Support (Telephone and Electronics)	~	<b>~</b>	<b>~</b>	<b>~</b>
Product Specialists prepaid for urgent onsite	×	<b>~</b>	×	×
Named contact into Ultimus Support organization	×	×	<b>~</b>	<b>~</b>
Prioritized support incidents	×	×	<b>~</b>	<b>~</b>
Regular health checks of the production	×	×	×	<b>~</b>
Status report including recommendations	×	×	×	<b>~</b>
Maintaining a reference system at Ultimus (Optional)	×	×	×	<b>~</b>
Technical Review Meetings (Optional)	×	×	×	~

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Ultimus is a global provider of BPM-based Enterprise Solutions. No matter your business challenge, Ultimus has the technology and methodology to solve it.

